

TRACK RECORD OF THE PUBLIC ISSUES MANAGED BY THE MERCHANT BANKER

EDELWEISS FINANCIAL SERVICES LIMITED

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| 1. Type of Issue | Public issue by the company of secured redeemable non-convertible debentures of face value of ₹ 1,000 each (“NCDs” Or “Debentures”) for an amount of ₹ 1,000 million (“Base Issue Size”) with an option to retain oversubscription up to ₹ 1,000 million amounting to ₹ 2,000 million (“Issue Size”). |
| 2. Issue size (Rs mn) | Rs. 1,000 Million with an option to retain over-subscription upto Rs. 1,000 Million aggregating to a total of upto Rs. 2,000 Million* |

*** The Company raised INR 2,000 Million.**

Source: Minutes of the Meeting between the Company, Registrar to the Issue and Lead Managers to the Issue dated January 8, 2021.

3. Rating of instrument along with name of the rating agency

Particular	Rating Agency	Rating
(i) As disclosed in the offer document	CARE Ratings Limited	“CARE A+; (Single A Plus; Outlook: Stable)
	Brickwork Ratings India Private Limited	BWR AA-/Stable (Assigned
(ii) At the end of 1 st FY (March 31, 2021)	CARE Ratings Limited	“CARE A+; (Single A Plus; Outlook: Stable)
	Brickwork Ratings India Private Limited	BWR AA-/Stable (Assigned
(iii) At the end of 2 nd FY (March 31, 2022)	CARE Ratings Limited	“CARE A+; (Single A Plus; Outlook: Stable)
	Brickwork Ratings India Private Limited	BWR AA-/Stable (Assigned
(iv) At the end of 3 rd FY (March 31, 2023)	CARE Ratings Limited	CARE A+; Negative (Single A Plus; Outlook: Negative)
	Brickwork Ratings India Private Limited	BWR AA-/Negative (Change in outlook)

Note: Brickwork Ratings (BWR) has re-affirmed the rating of ‘BWR AA-’ to the Non-convertible Debentures Programme of Rs. 418.70 crores of the Company and ‘BWR PPMLD AA-’ to the Principal Protected Market Linked Debentures Programme of Rs. 500 crores of the Company, with the outlook being negative

and CARE Ratings Limited (CARE) vide their letter dated October 6, 2022, has re-affirmed the rating of 'CARE A+' to the Non-convertible Debentures Programme of Rs. 400 crores of the Company with the outlook being negative. (Source: bseinda.com)

4. **Whether the security created is adequate to ensure 100% asset cover for the debt securities:** Yes*

* Source – Debenture Trust Deed dated January 08, 2021 and security cover certificate

5. **Subscription level (number of times) *:** After considering the technical rejection cases and reconciliation of bids, the Issue was subscribed 2.0728 times of the Base Issue Size and 1.0364 times of the Overall Issue Size.

* Source – Minutes of the Meeting between the Company, Registrar to the Issue and Lead Managers to the Issue dated January 08, 2021.

6. **Financials of the issuer (as per the annual financial results submitted to stock exchanges under Section 52 of the Listing Obligation and Disclosure Requirements) (Rs. In crores)**

Parameters	1st FY (March 31, 2021)	2nd FY (March 31, 2022)	3rd FY (March 31, 2023)
Income from operations	9,357.36	6,911.41	8,481.03
Net Profit for the period	253.92	212.08	405.55
Paid-up equity share capital	89.09	89.82	89.84
Reserves excluding revaluation reserves	7,587.91	7,502.50	6,654.27

7. Status of the debt securities (whether traded, delisted, suspended by any stock exchange, etc.)#

Particular	Securities
(i) At the end of 1st FY (March 31, 2021)	Listed and Traded
(ii) At the end of 2nd FY (March 31, 2022)	Listed and Traded
(iii) At the end of 3rd FY (March 31, 2023)	Listed and Traded

NCDs are listed and commenced trading on the BSE Limited w.e.f January 12, 2021

8. Change, if any, in directors of issuer from the disclosures in the offer document

Particular	Name of Director	Date of appointment / Resignation	Appointment / Resignation
(i) At the end of 1st FY (March 31, 2021)	-	-	-
(ii) At the end of 2nd FY (March 31, 2022)	Berjis Desai	Resignation	November 6, 2021
(iii) At the end of 3rd FY (March 31, 2023)	Mr. Shiva Kumar (Independent Director)	August 4, 2022	Appointment

Note: Mr. Panjwani ceased to be a Director and Executive Director at the conclusion of the AGM with date of cessation as Sept, 02, 2022. Source: <https://www.bseindia.com/xml-data/corpfiling/AttachHis/ec41733d-0e16-47c7-b697-f16d4eb69621.pdf>
Appointment of Mr. Shiva Kumar (DIN: 06590343) as an Independent Director with date of appointment as on Aug 04, 2022. Source: <https://www.bseindia.com/xml-data/corpfiling/AttachHis/9b866d43-5b2e-4d3f-a96b-3892b1697b42.pdf>

9. Status of utilization of issue proceeds

(i) As disclosed in the offer document	The Net Proceeds raised through the Issue will be utilized for following activities in the ratio provided as below: I. For the purpose of repayment /prepayment of interest and principal of existing borrowings of Company – at least 75% of the Net Proceeds of the Issue. II. For General Corporate Purposes – up to 25% of the Net Proceeds of the Issue.
(ii) Actual utilization	Proceeds are utilized as per objects stated
(iii) Reasons for deviation, if any	NA

10. Delay or default in payment of interest/ principal amount (Yes/ No) (If yes, further details of the same may be given)

(i) Disclosures in the offer document on terms of issue	The Debenture Trustee will protect the interest of the Secured NCD Holders in the event of default by Company in regard to timely payment of interest and repayment of principal and the Trustee will take necessary action at the Company's cost
(ii) Delay in payment from the due date	None
(iii) Reasons for delay/ non- payment, if any	Not Applicable

11. Any other material information

Announcement	Date
“Edelweiss Alternatives announces fund raise of~USD 425 mn (INR 3,400 cr) under Special Situation Fund (ISAF III), targets USD 1 bn raise Source : https://www.bseindia.com/xml-data/corpfiling/AttachHis/a6bbb45a-9499-4dcf-a994-238e252dc921.pdf	October 4, 2022
Company has subscribed to the Rights Issue of Edelweiss Tokio Life Insurance Company Limited (ETLI), a subsidiary of the Company and has been allotted 25,00,00,000 equity shares of Rs. 10 each for a consideration of Rs. 250 crores. Consequently, the shareholding of the Company in ETLI has gone up from 66% to 75.08% Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/f49441a6-1549-46b9-b8b6-77df587b7bdd.pdf	September 28, 2022
Clarification on Media Reports- potential sale of Mutual Fund business by Edelweiss. Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/f7a3717a-9bfa-49ad-99ca-287317a03446.pdf	July 1, 2022

ICRA Limited vide their letter dated June 24, 2022, has re-affirmed the rating of '[ICRA]A+' to the Non-Convertible Debentures Programme of Rs. 1,500 crores of the Company and has upgraded the outlook from negative to Stable. Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/5a43a8f0-e0d8-4a9a-b54c-20196dd4ce2b.pdf	June 25, 2022
Update on Edelweiss Wealth Management Business Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/a8f13be6-9249-4643-9fb0-284e55598ecc.pdf	May 27, 2022
Change in CFO- Ms Ananya Suneja will be appointed as CFO wef March 1, 2022 and Mr. Sarju Simaria will move to a new role in the group	January 31, 2022
Edelweiss partners with Indian Bank for Co-Lending to the Priority Sector” Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/33dd2b6b-335e-4c80-9331-77aaf082a7a9.pdf	January 10, 2022
Edelweiss Rural & Corporate Services Limited, a wholly owned subsidiary of the Company, has acquired 12.33% - Compulsorily Convertible Preference Shares of Allium Finance Private Limited, in its existing subsidiary and, in turn of the Company. Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/bccb14ef-ce49-459b-8b31-f47fce308425.pdf	December 31, 2021
Update on Edelweiss Tokio Life Insurance Company Limited Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/6114dc67-ed39-45d8-a669-c29d97c7244d.pdf	December 09, 2021
Edelweiss announces divestment of its Insurance Broking business Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/f3f397f4-269e-4d99-b8c8-a53f1291e1e7.pdf	October 18, 2021
The Company, has in the first tranche, transferred 61% of the stake held by the Company in Edelweiss Gallagher Insurance Brokers Limited (EGIBL) to Arthur J. Gallagher & Co. AJG on October 18, 2021. (Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/1c45a70a-f2d7-4375-ad1a-083dfa0b1053.pdf)	October 18, 2021
Ashish Kehair promoted to Managing Director & CEO of Edelweiss Wealth Management (Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/e0105065-9a43-4a93-812d-fb6779c97089.pdf)	September 8, 2021

<p>The Company has entered into an agreement on July 1, 2021 to divest its entire shareholding (currently 70%) in Edelweiss Gallagher Insurance Brokers Limited ("EGIBL"), a subsidiary, engaged in the business of insurance broking to Arthur J. Gallagher & Co. ("AJG"), subject to receipt of regulatory and other appropriate approvals (including approval of the Insurance Regulatory and Development Authority of India) and fulfilment of the obligations/conditions prescribed in the Agreement. "Gallagher to acquire 100% stake in Edelweiss Gallagher Insurance Brokers Ltd (EGIBL) Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/7c781aa9-129b-484b-98ec-938b005aefcc.pdf</p>	<p>July 2, 2021</p>
<p>Edelweiss announces strengthening of its CoLending partnership with Central Bank of India for MSMEs Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/4eb22734-d4d7-49c1-9588-d5b15ec5155e.pdf</p>	<p>June 1, 2021</p>

For further updates and information, please refer to the website of the Stock Exchange i.e. <https://www.bseindia.com/stock-share-price/edelweiss-financial-services-ltd/edelweiss/532922/corp-announcements/>

Disclaimer:

The information compiled herein is in accordance with the disclosure requirements with regard to the track record of the public issues managed by Equirus Capital Private Limited ("Equirus Capital") arising out of the SEBI Circular No. CIR/MIRSD/1/2012 dated January 10, 2012, as amended. This information is gathered from the Prospectus of the Issuer, as amended, and from the filings made by the Issuer with the BSE Limited ("BSE") (BSE, the "Stock Exchange") from time to time, and other sources as disclosed herein and information / clarifications provided by the Issuer.

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